

บริษัท โซนิค อินเตอร์เฟรท จำกัด (มหาชน)



OPPORUNITY DAY

YEAR END

2022





SONIC CONTENT

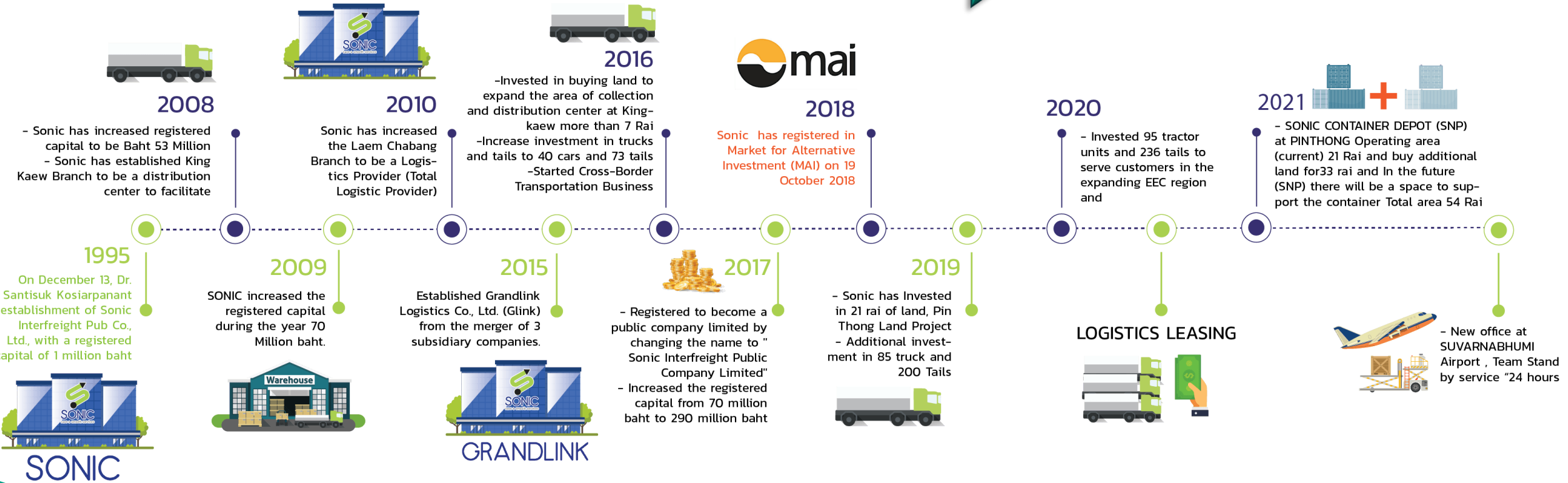
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COMPANY OVERVIEW

FINANCIAL PERFORMANCE

BUSINESS OUTLOOK

SONIC MILESTONE



Business Development



Financial Development

2020

The Company has a registered capital of **290,000,000 baht**, and a paid-up capital of **275,000,000 baht**

2021

The Company has a registered capital of **431,250,000 baht**, and a paid-up capital of **358,659,404 baht**

2022

The Company has a registered capital of **431,250,000 baht**, and a paid-up capital of **379,772,729 baht**





HEAD OFFICE RAMA 3



Chao Phraya River

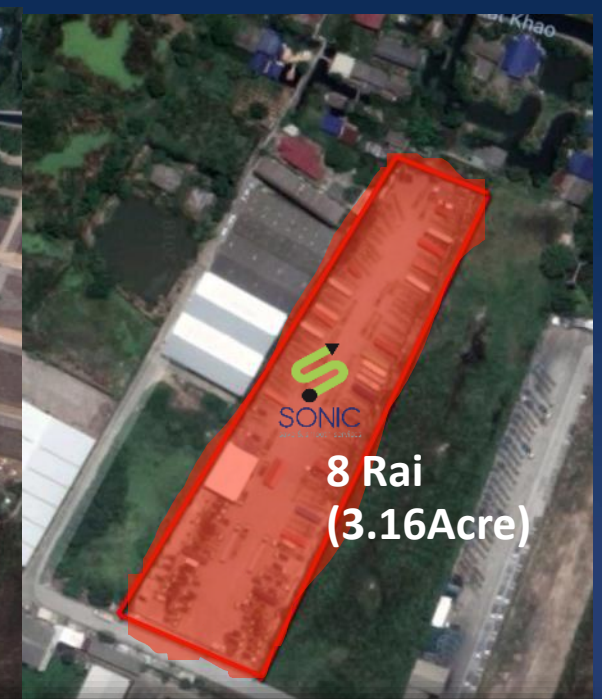
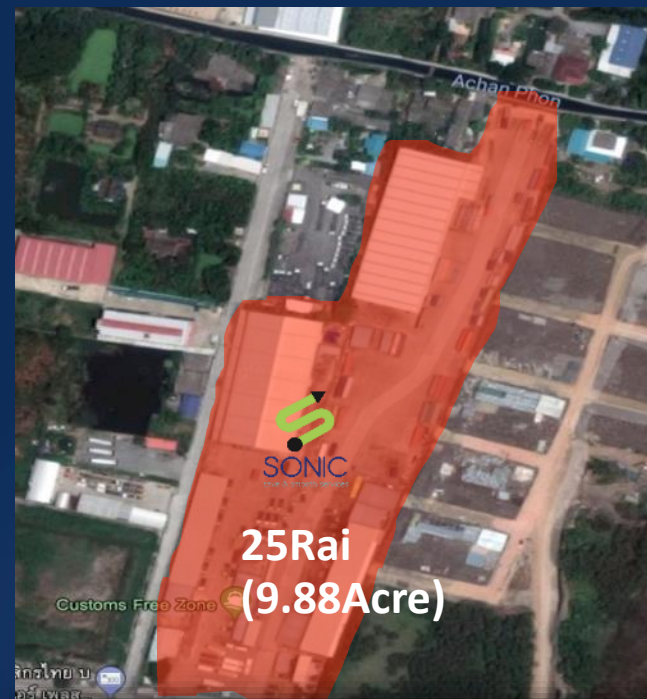
ทำเรือ
กรุงเทพ



SONIC TRANSPORT LOCATION



**KINGKAEW
Transport Office**



**KINGKAEW
Distribution Center 1&2**

SONIC AIRPORT OFFICE



Located in the Suvarnabhumi Airport



Air Freight Teams



Suvarnabhumi Airport Free Zone



Laem Chabang Office



SONIC CONTAINER DEPOT



OFFICE OPERATING

PINTONG LAND NONG KHAM SUBDISTRICT,
SRIRACHA DISTRICT, CHON BURI PROVINCE



Extension area about 21 Rai (8.3 Acre)
(Currently in the process of adjusting the ground)

**In the future there will be a space
to support the container.**
Total area 33 Rai (13 Acre)





OCEAN FREIGHT

FCL SERVICE

- Customers clearance and door to door delivery
- Choice of schedules, transit time and price options as VOCC

SPECIAL CONTAINER, SPECIAL CARGO AND PROJECT CARGO

- Specialized sea cargo container service
- Suitable low-bed classic service

REFER CONTAINER FOR SPECIAL COMMODITIES

- Flexible schedules with major carriers
- Suitable gen-set truck service

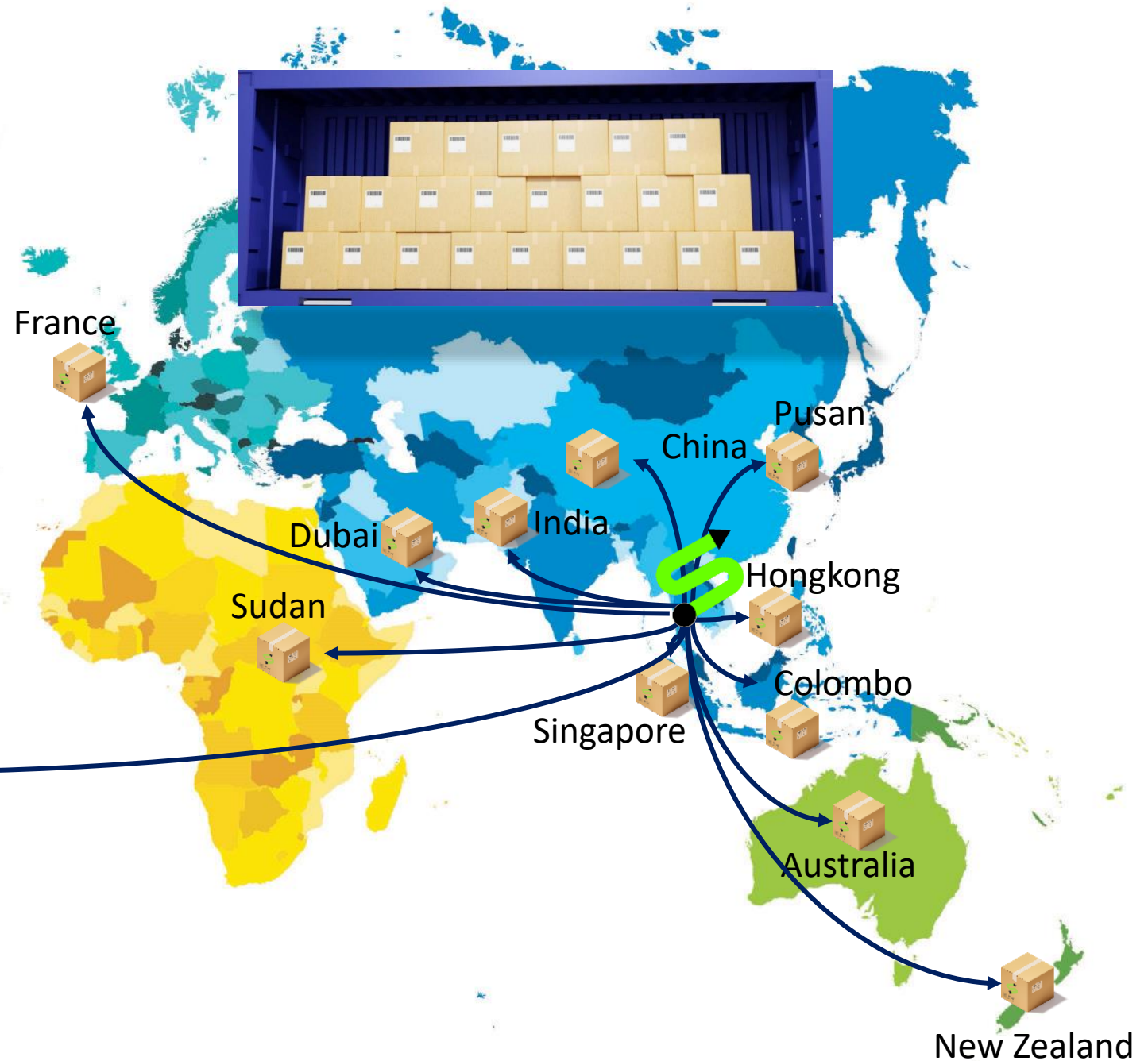
(Project, Heavy & Oversize cargo)

- Experts in handling over dimensional cargo
- Adept in barge operations
- Break bulk freight and chartering vessels procedures
- Project transportation feasibility including route surveys
- Deploying Heavy Lift cranes for loading and unloading of project cargo





**Owned consolidation
To worldwide services,
Worldwide networks
of ocean NVOCC agent.**





Chassis



Trailer



Six Wheels Truck



Sub-Contactor





OUR **TRUCK**

FLEET OF

250 TRUCK HEADS

400 CHASSIS

GPS Truck Tracking & Fleet Management



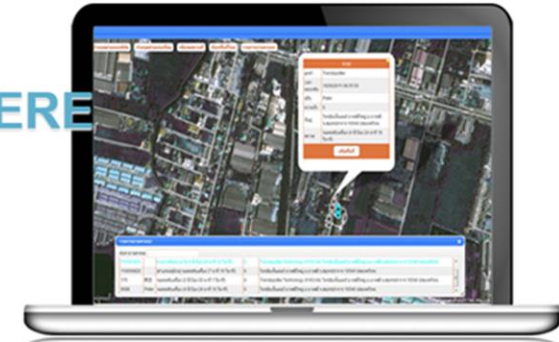
SIDE LOADER & FOLKLIFT

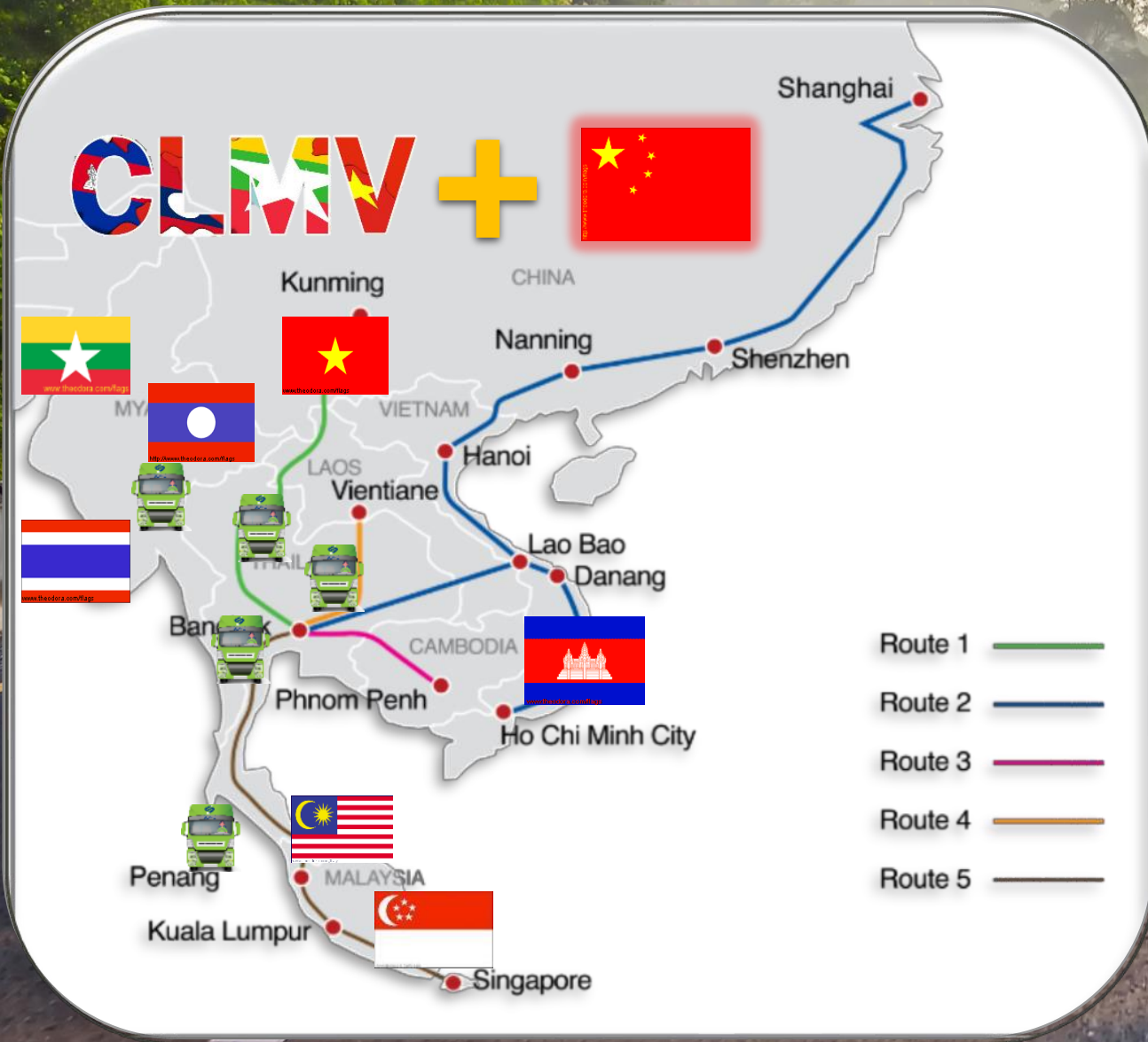


ค้นหาตำแหน่งยานพาหนะได้อย่างรวดเร็ว

**TRACKING ANYWHERE
ANYTIME**

ตรวจสอบสถานะปัจจุบันของรถ อัปเดตทุก 30 วินาที





Cross-Border Transport Services
CLMV + China
Multimodal Land-Land /
Land-Air / Land-Sea



**General Warehouse & DC
Cross-Docking
Stowage
Operations**



**e-Commerce
Fulfillment
Platform Logistics Support
Pick & Pack
Report
Delivery and Return**



**WAREHOUSE AND DISTRIBUTION CENTER
@KINGKAEW 21**



LOGISTICS LEASING





AIR FREIGHT

FLEXIBLE SCHEDULES WITH JIT TRANSPORTATION

- JIT delivery cargos with major airline solutions
- Expertise covered Inbound/Outbound

LAND AIR SERVICES (CLMV Country)

- Export lane from CLMV country to Bangkok airport
- **Import in transit cargo from Bangkok airport**

CARGO SECURITY MANGEMENT

- Tracking, etc.
- Shock watch for machinery
- Temperature status control

SPECIALISED TRANSPORTATION

- Expertise for large-scale manufacturing equipment and food sanitary
- Temperature and humidity control





airport
TO bangkok
CITY CENTER



SONIC
SUARNABHUMI
AIRPORT OFFICE



SONIC CONTAINER DEPOT (SNP)

Area Size

19,200 SQM.
Concrete coverage
and ready extension
area for additional
14,400 SQM, with
storage capacity of
2,500 Teus. in total,
by offer cleaning
and repair service.



21 Rai

SNP LOCATION

We locate in the Laem Chabang Industrial Zone, Pinthong Land 1 Industrial Estate with standard environment management. Where prefer to both Exporter and Importer.



OUR SERVICES

➤ EMPTY CONTAINER STORAGE



SONIC
save & smooth services

**REEFER
CONTAINER
STORAGE**

**OPEN
NOW!**

**OFFER
SAVE & FRESH
FOR YOU**

The advertisement features a background of stacked white reefer containers. In the foreground, there are images of fresh produce including purple orchids, raspberries, and salmon. A white banner with a blue border contains the text 'OFFER SAVE & FRESH FOR YOU'. An orange speech bubble with 'OPEN NOW!' is also present.

➤ CONTAINER REPAIR



➤ CLEANING CONTAINER



➤ CONTAINER TRUCKING SERVICES





Empty Container Handler

FORKLIFT

1 Unit 3 TIERS

REACH STACKER

2 Unit 6/7 TIERS

(STD/HQ)



SONIC
save & smooth services



Business Partners



The Global Air Cargo Forwarders Alliance

an *FW* network

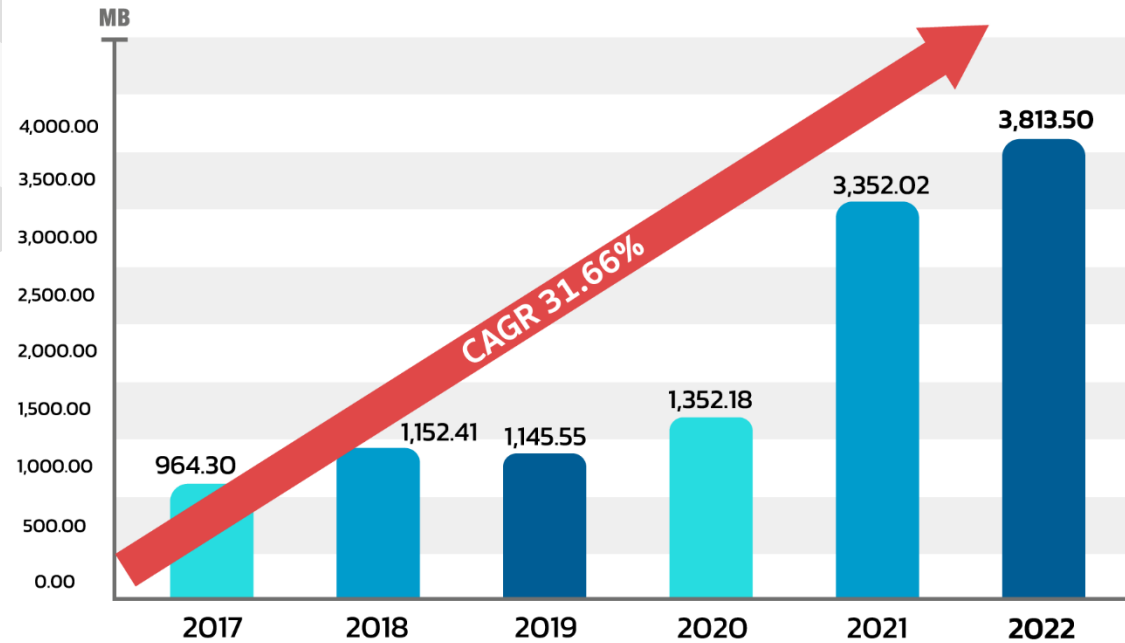


SONIC
save & smooth services

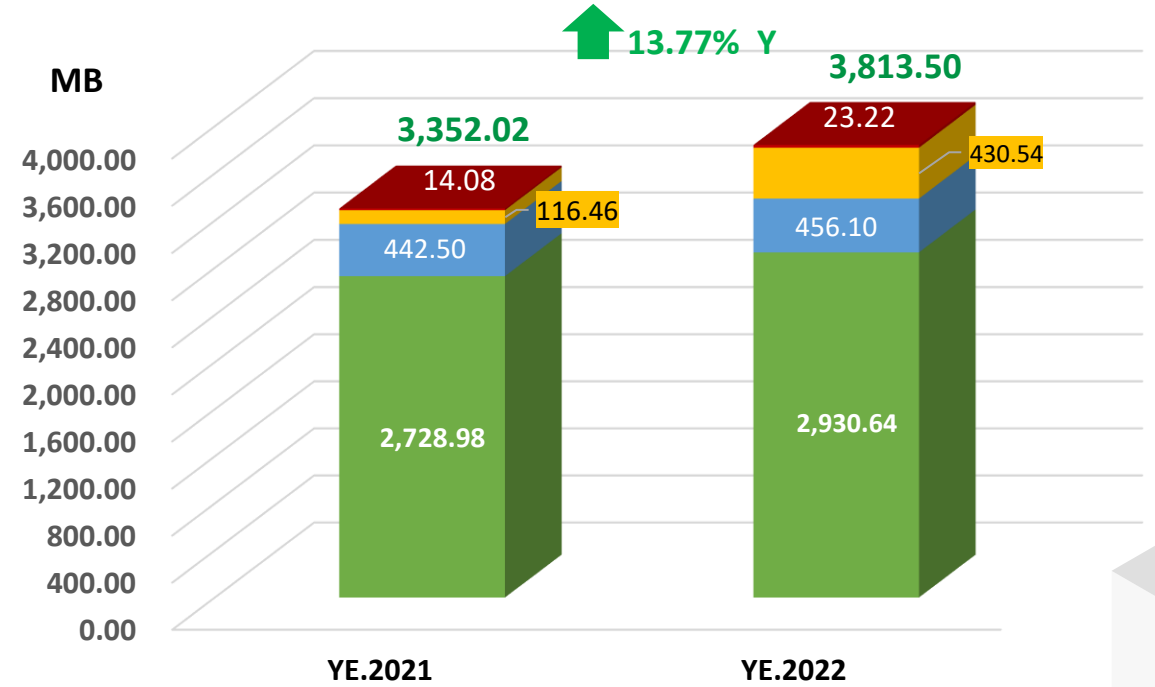
FINANCIAL PERFORMANCE

REVENUE FROM SERVICES

YEAR



YEAR

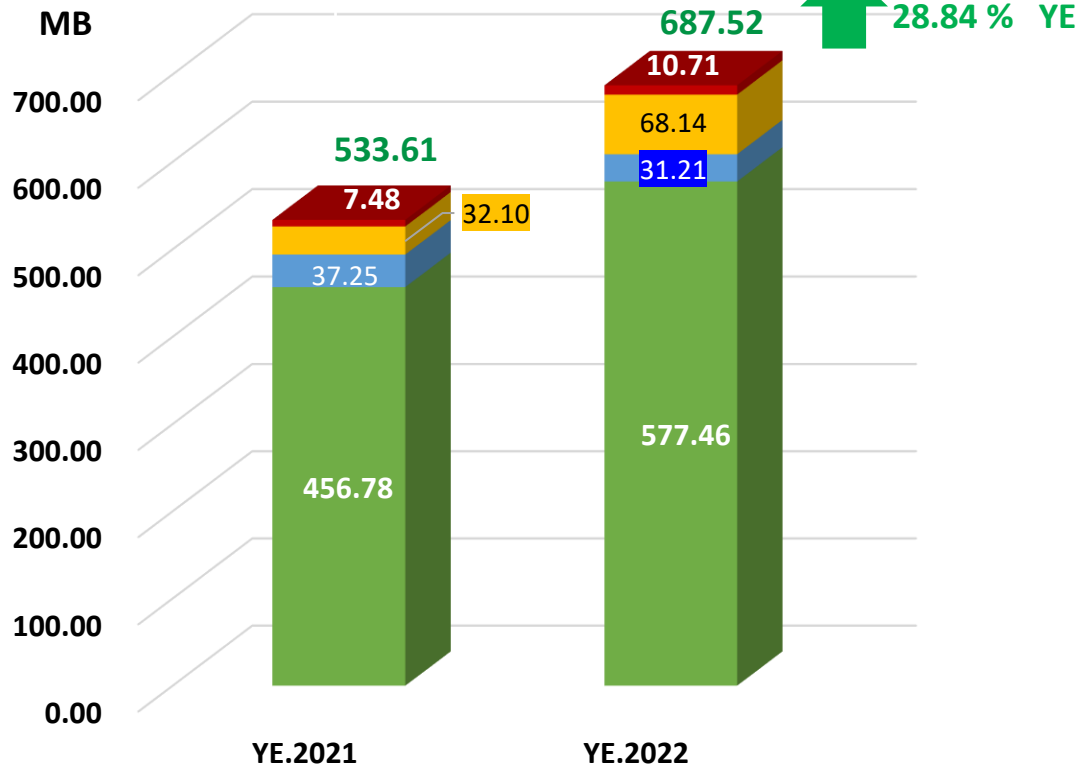


Unit : Million Baht

Segment	YE.2021	YE.2022	YoY
Sea Freight	2,728.98	2,930.64	7.39%
Transportation	442.50	456.10	3.07%
Air Freight	166.46	403.54	142.42%
Other	14.08	23.22	64.91%
Total	3,352.02	3,813.50	13.77%

GROSS PROFIT

YEAR

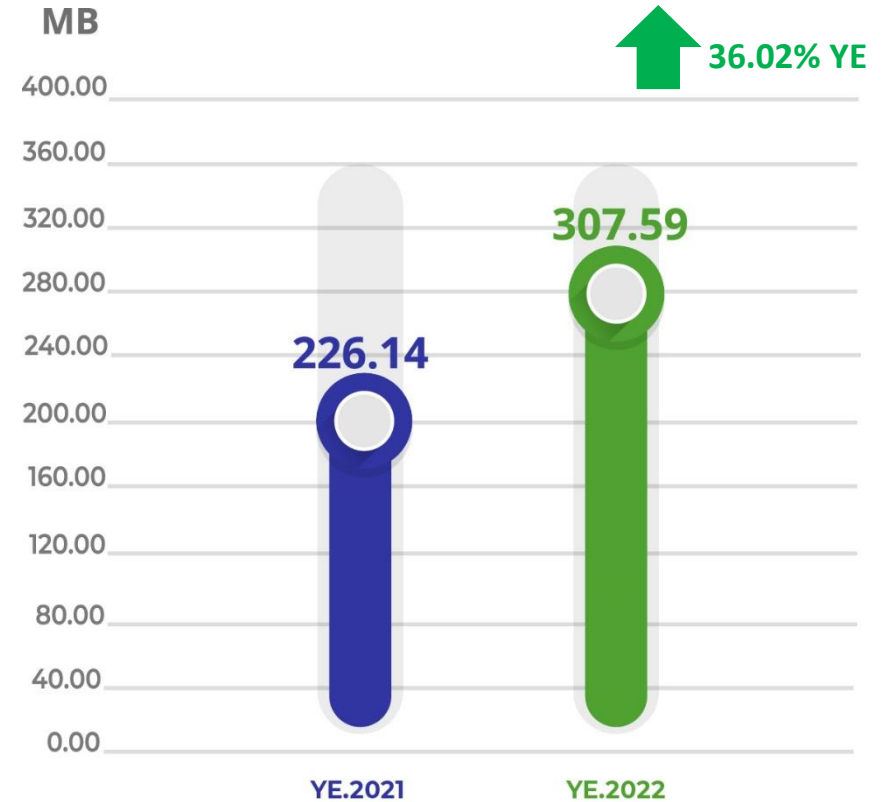


Unit : Million Baht

Gross Profit	YE.2021	YE.2022
Sea Freight	456.78	577.46
Transportation	37.25	31.21
Air Freight	32.10	68.14
Other	7.48	10.71
Total	533.61	687.52

NET PROFIT

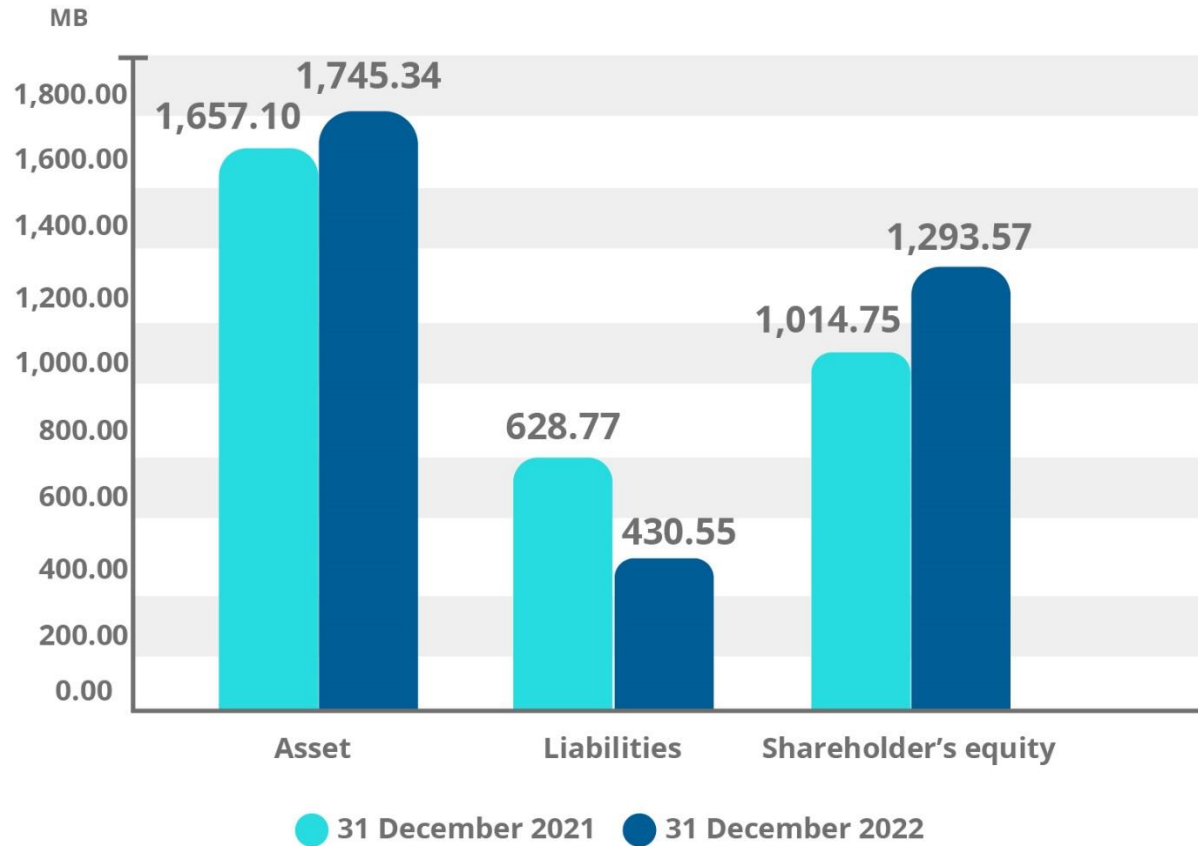
Year



Unit : Million Baht

	YE.2021	YE.2022
Net Profit (MB)	226.14	307.59
Net Profit Margin	6.70%	8.02%

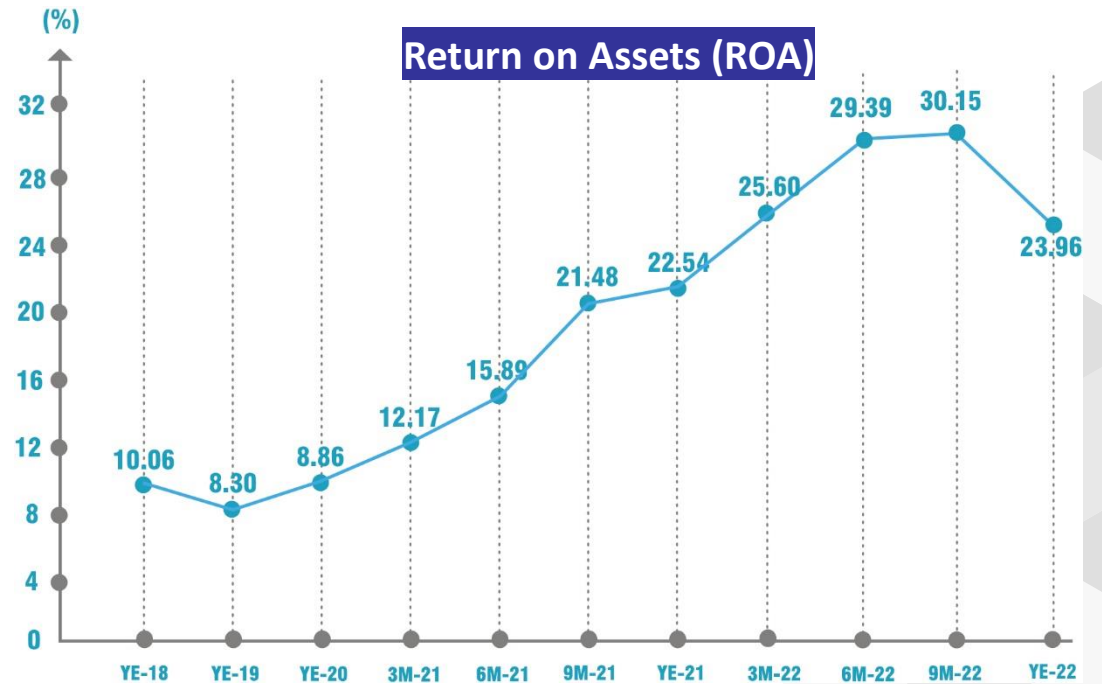
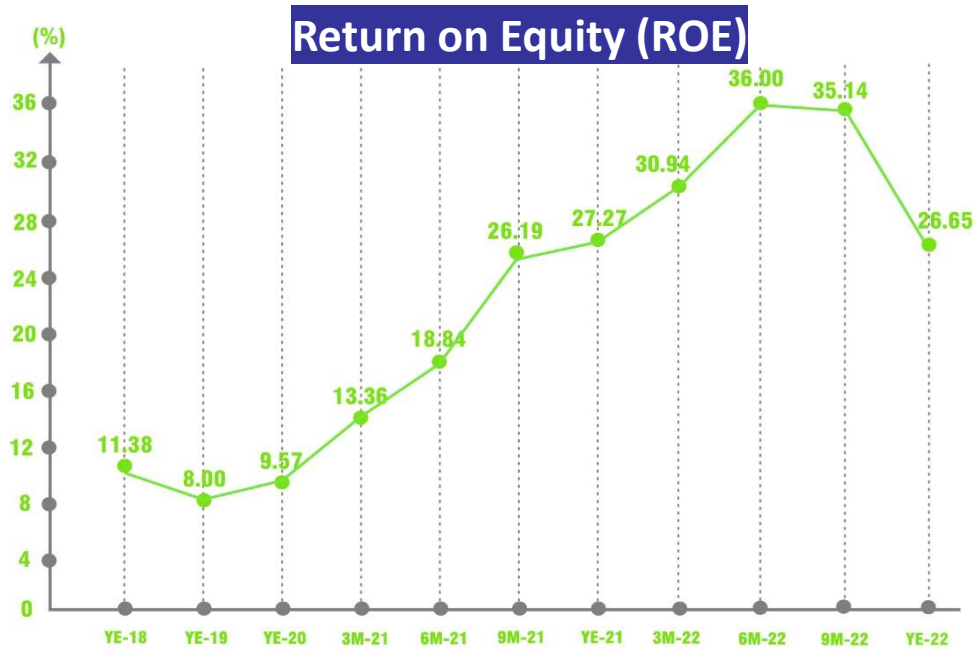
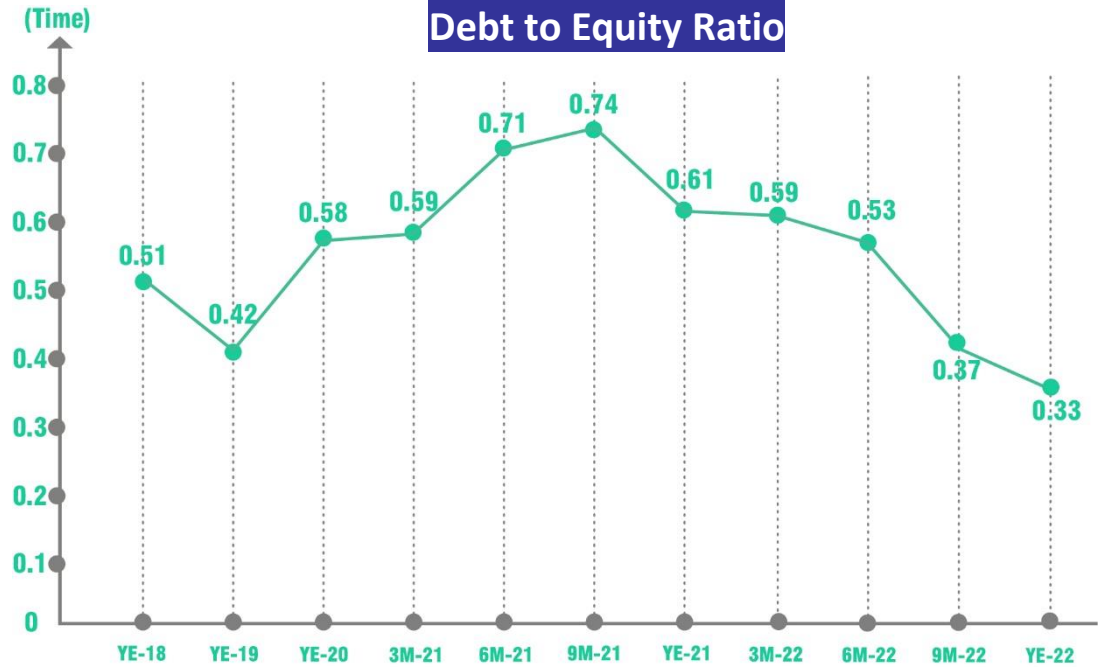
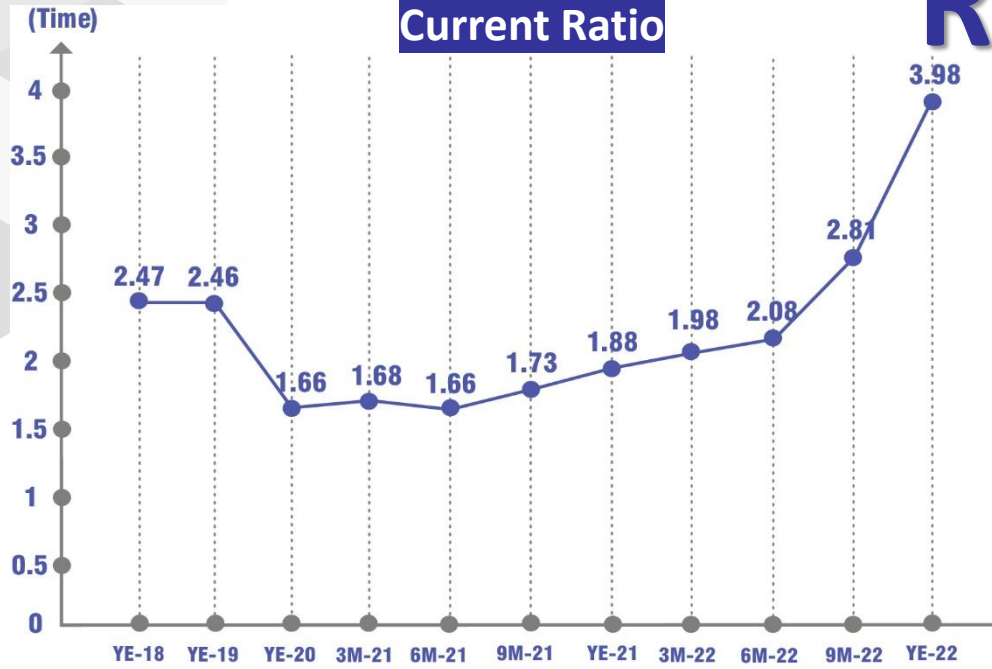
Statement of Financial Position



Unit : million baht

Statement of Financial Position	31 December 2021	31 December 2022	Increase / (Decrease)	
			Amount	%
Asset	1,657.10	1,745.34	88.24	5.32%
Liabilities	628.77	430.55	(198.22)	(31.53%)
Shareholder's equity	1,014.75	1,293.57	278.82	27.48%

RATIO



BUSINESS OUTLOOK



GROWTH STRATEGY OF SONIC

ORGANIC
GROWTH
BUSINESS
COMPETENCY



SEA FREIGHT



TRANSPORTATION



DISTRIBUTION CENTER



AIR FREIGHT



DG



LEASING

LEAM CHABANG YARD



Non
Logistics





ขยายเครือข่าย NEW NETWORK
เพิ่มมากขึ้นเพื่อสร้างรายได้
และ Sustainability ให้กับธุรกิจ



“NEW NETWORK”

G7N
LOGISTICS NETWORKS



FMC

Federal Maritime Commission

SONIC CONTAINER DEPOT

Increase service area of 9 Rai





SONIC
save & smooth services

