

## **POSITION : SALE EXECUTIVE**

### **Job Description:**

- Responsible for developing a plan to achieve sales target
- Responsible for carrying out prospecting calls
- Responsible for establishing and managing relationships with customers in need of the firm's freight transportation services
- Maintain consistently positive interactions to nurture customer relationships
- Take ownership of customer issues and follow-through till resolution
- Represent the firm in negotiating and building relationship with shippers and carriers

### **Qualifications:**

- 23-35 years.
- Male/Female
- Bachelor and Degree in any field
- At least 1 year experience as Sales or Sales Coordinator in manufacturing business
- Good skill in MS Excel [Pivot and VLOOKUP]
- Service minded, patient, and able to work under the pressure
- Good command in English [TOEIC 600+]
- Have a private car to use for work
- Have a car driving license

### **Welfare:**

- health insurance
- Commission
- Travel expenses
- car allowance

**Salary** : 25,000 – 35,000 THB [Considered by experiences and skills]

**Location** : Sathupradit, Bangkok

**Office hour** : Monday – Friday / 09.00 – 17.00

**Contract** : Miss.Nisalux [HR] Tel.0815591029, e-mail : nisalux@sonic.co.th