



OPPORTUNITY DAY

Q1 / 2025

SONIC INTERFREIGHT PUBLIC CO., LTD.

AGENDA

01



COMPANY OVERVIEW

02



FINANCIAL PERFORMANCE

03



BUSINESS OUTLOOK

COMPANY OVERVIEW



2025

Sonic has been operating sustainably for 30 years.



2024

- Invested in Warehouse Purchasing at TIP 7 Bangna KM.19 Total area 9K sq.m.
- Expand energy business by investing through Sonic Green Power Co., Ltd. (subsidiary)
- +20 rai Container Yard on process at SONIC Container Yard Si Racha, Ch

2022

New Office at SUVANBHUMI Airport, Team Stand by Service 24 hours

2023

Expand Global partners and join members of a network of world-leading logistics service providers.

2021

Invested 95 tractor units and 236 tails to serve customers in the expanding EEC region and Expanding truck lending Business to partners

2020

Invested 95 tractor units and 236 tails to serve customers in the expanding EEC region and Expanding truck lending Business to partners

2019

Sonic has Invested in 21 rai of land, Pin Thong Land Project Additional investment in 85 Truck and 200 Tails

2018

Sonic has registered in Market for Alternative Investment (MAI) on 19 October 2018

2017

The company invested on cross border logistics to cambodia.

2016

The company invest more on 63 tractor-trailers and area of 2,800 square meters on Kingkaew land.

2015

Grandlink Logistics Co.,Ltd. was founded by being merged with another subsidiary company. The company provided LCL

2010

Sonic has increased the Larm Chabang Branch to be a Logistics Provider (Total Logistic Provider)

2009

The company started free zone.

2008

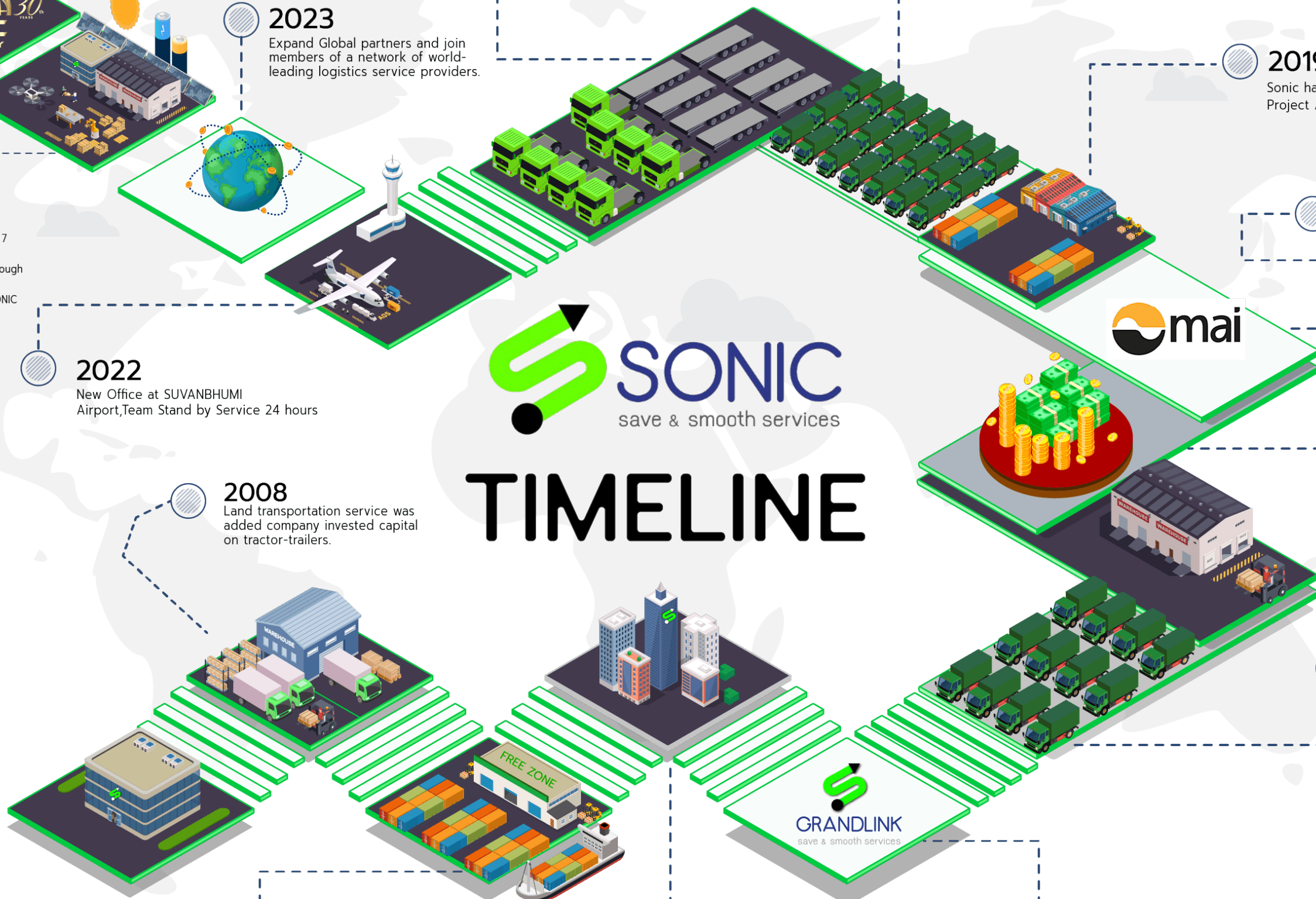
Land transportation service was added company invested capital on tractor-trailers.

1995

Sonic was established by Mr. Santisuk Kosiarpnan



TIMELINE



SONIC GROUP



FACILITIES



SEA FREIGHT



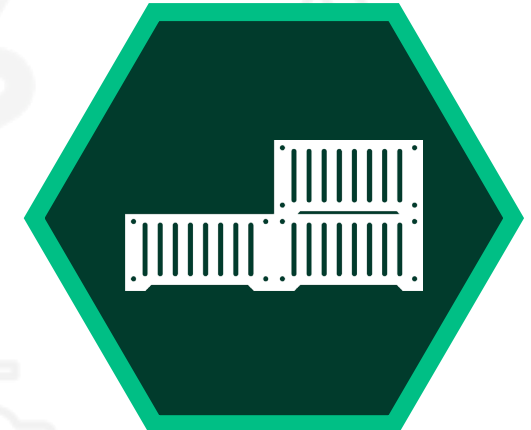
AIR FREIGHT



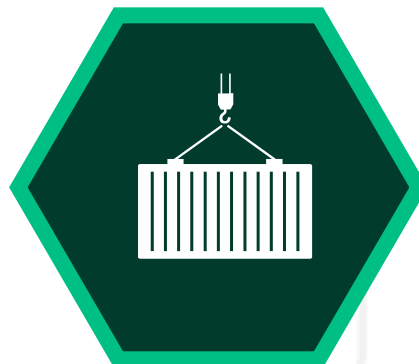
TRANSPORT



WAREHOUSE



DEPOT



Cargo

Consolidation.



Customs Broker

Services



Global

Partner Network



USA/CANADA

Services Contact

SEA FREIGHT



FEDERAL MARITIME COMMISSION
OCEAN TRANSPORTATION INTERMEDIARIES (OTI) LIST

Services Highlights

- Owner OTI Licenses for contract rate to USA & Canada
- Experience Marketing team to support with solution services
- Competitive contract rate and space with carrier Specialized sea cargo container services
- Handling Over-sizes cargo Flat-rack container , Open-top container
- Handling sensitive cargo with REEFER Container ventilated container
- Consolidation cargo to all main port of worldwide country



AIR FREIGHT



Services Highlights

- HIGHLY RELIABLE CARGO TIMELINES
- 24 Hours Service Suvarnabhumi office
- Expertise covered Outbound/Inbound & Cross-trade country services
- In-Transit cargo FROM/TO CLMV 
- Project Oversized cargo, Sensitive Cargo Handling
- Dangerous Cargo Handling by DG IATA Specialist





TRANSPORTATION



INTERNATION TRANSPORT (CROSS BORDER TO CLMVC)

- Cross Border truck services from-to Thailand and CLMVC
Cambodia / LAOS / MYANMAR / VIETNAM / CHINA & MALAYSIA , SINGAPORE
- Truck services for In-transit cargo from/to CLMV Country

DOMESTICS TRANSPORT SERVICES

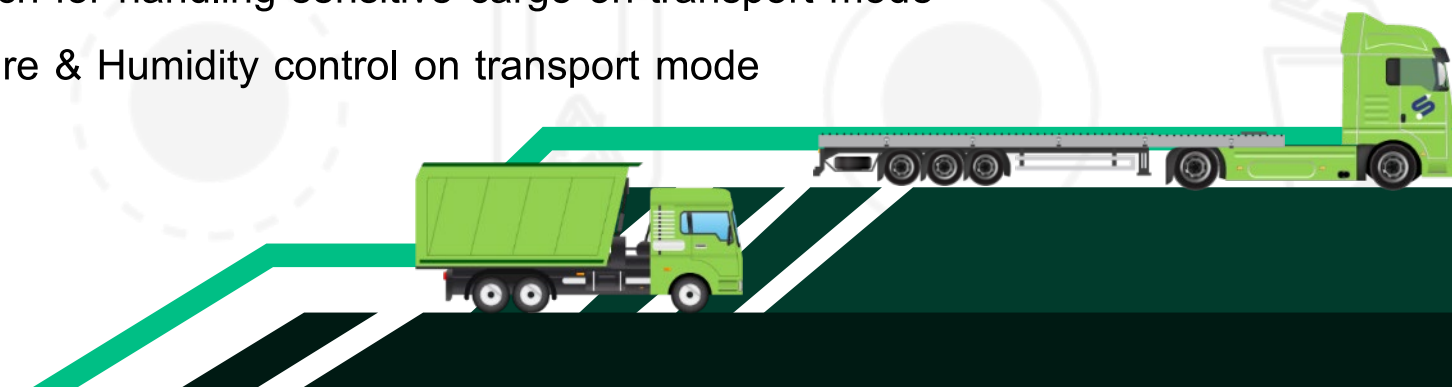
- End to End SOC container supply inbound/outbound cargoes to manufacturing
- Specials driver permit for Dangerous cargo & Safety cargo
- 2 Fleets truck at BANGKOK & LAEM CHABANG to served customer area
- Owner trailer more 100 truck with 250 Chassis

TEMP CONTROL , SPECIAL & OVERSIZE CARGO TRANSPORTATION

- Expertise for large-scale and oversized cargo to load/unload at Manufacturing
- Low-bed chassis services for overheight - width cargo
- GENSET Truck for REEFER container

CARGO SECURITY MANAGEMENT

- Tracking GPS systems on standard whole fleet
- Shock watch for handling sensitive cargo on transport mode
- Temperature & Humidity control on transport mode



CROSS BORDER TRUCK



Cover services for Multimodal Transport



Land - Land



Land - Air



Land - Sea



CLMVC = Cambodia , Laos , Myanmar , Vietnam , China

MS = Malaysia , Singapore



WAREHOUSE & DC

TIP7 BANGNA KM.19

- Located in the logistics center
- Selective industrial racking
- WMS Management systems

LAT KRABANG

- Distribution for E-commerce services
- Mobile crane services
- Side-loader equipment

Warehouse Bangpla : 9K sq.m.



DC LAT KRABANG : 8K sq.m.



DEPOT & CONCRETE YARD

LOGISTICS SOLUTIONS

- Empty Depot Services
(Carrier and Box Operators)
- Laden Storage Services
- Best strategic on EEC HUB area
- Storage cargoes on concrete yard
- Manage container for end-to-end Customers including Inland services



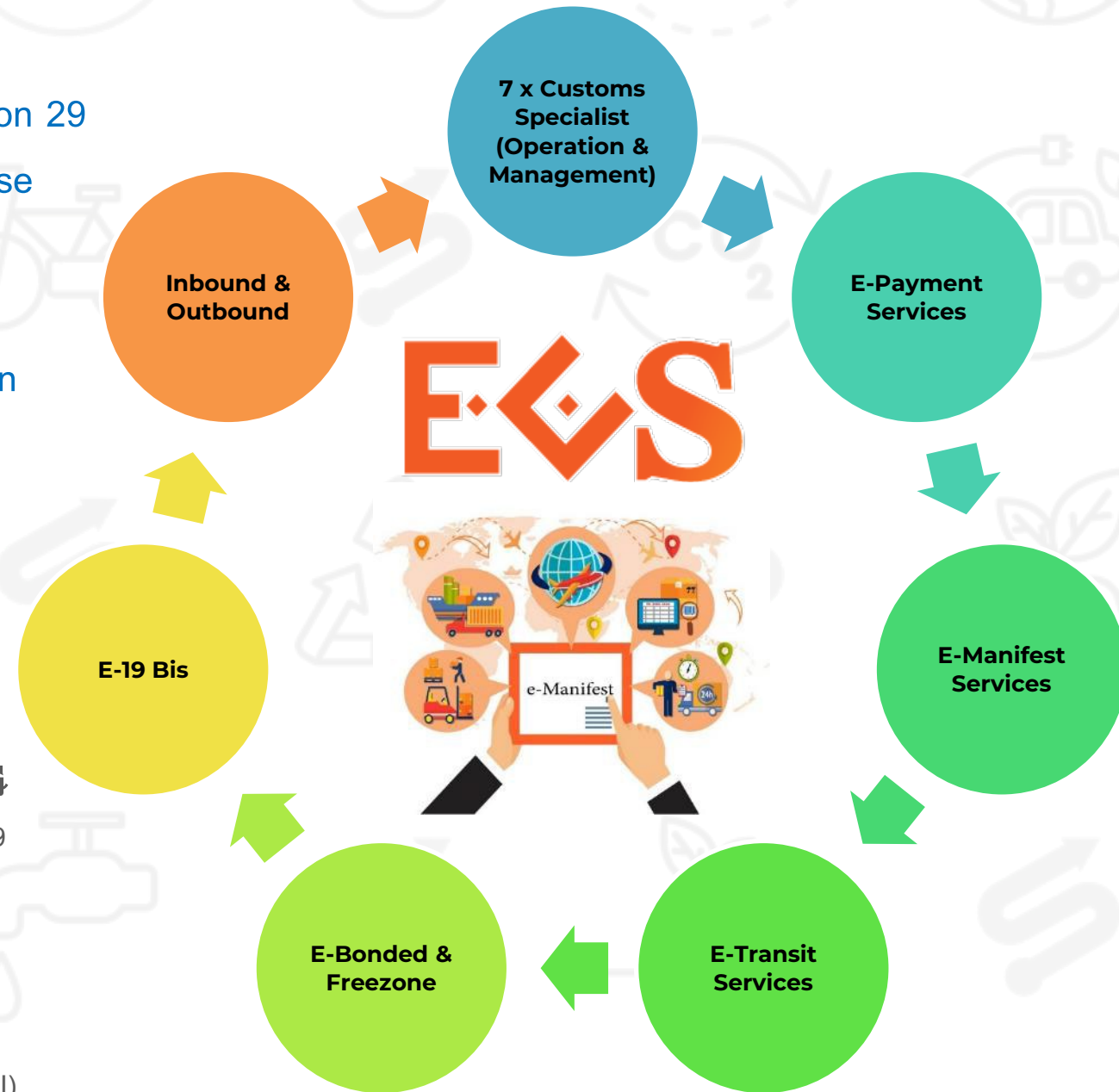
CUSTOMS BROKER SERVICES

Tax Benefit

- ✓ Tax Refund Section 29
- ✓ Bonded Warehouse
- ✓ Freezone
- ✓ Free Trade Zone
- ✓ Tax Compensation
- ✓ (BOI) Investment
- ✓ Re-export
- ✓ Transferring

สิทธิประโยชน์ทางภาษี

- ✓ การคืนอากรตามมาตรา 29
- ✓ คลังสินค้าทัณฑ์บน
- ✓ เขตปลอดอากร
- ✓ เขตประกอบการเสรี
- ✓ การชดเชยค่าภาษีอากร
- ✓ การส่งเสริมการลงทุน (BOI)
- ✓ Re-export
- ✓ การโอนย้ายของออกจาก



GLOBAL PARTNER NETWORK

The Advantages for strong network

- ❖ Tools for complex delivery
- ❖ Sharing trade foreign regulation
- ❖ Right communication
- ❖ Corporate marketing
- ❖ Financial Protection



The World is full of Opportunities,
So make sure to be

**Always
Connected**



**UCN 2024
CONFERENCE**

Sept 4 - 7, 2024
The Athenee Hotel
Bangkok, Thailand

www.uc-network.com



CONSOLIDATION

LCL Cargo

Services Highlight

- Owner console boxes at PAT (WH # 14)
- Worldwide service to main port and Inland point more than 500 ++ Destinations
- Sell to Direct shipper / Consignee
- Sell to Co-loader (NVOCC)
- Sell to Global network



USA & CANADA

SERVICE CONTRACT



FEDERAL MARITIME COMMISSION
OCEAN TRANSPORTATION INTERMEDIARIES (OTI) LIST

Services Highlight

- Comprehensive both USWC , USEC & IPI USA
- Covered services to All port in Canada
- Sell to Direct Shipper/Consignee
- Sell to Co-loader (NVOCC)
- Sell to Global Partner Network



BCO



Direct Shipper
Direct Consignee



Inter Total Logistics
Services with all modes
and terms providing
integrated transport
services to all direct
shipper and consignee

NVOCC



Freight Forwarders Logistics
Operatorse-Commerce
Platform



LCL Consol Box
Ocean Services Contracts
Airfreight Consol
Inter & Local Transport
Warehousing Fulfillment

AGENT



Global AgentsCross-
NetworksNominations



Oversea Marketing
Networks Collaboration
Agent Contract Hunting
Supporting Shipments
Global Distributor
Global Agency

VOCC



Shipping Lines
Carriers - Port



Port-to-Port Transport
Cross-Border Transport
LCL Consol Box
WarehousingContract Logistics

LAT KRABANG

BANGKOK

Bangkok Port
LCL/CONSOL

Head Office
Rama 3

King Kaew
Transport/Distribution

Suvarnabhumi
Airport

WAREHOUSE
Bangna KM.19

Laem Chabang
Office

Pin thong Office
and Distribution

SONIC Locations

LAEM CHABANG



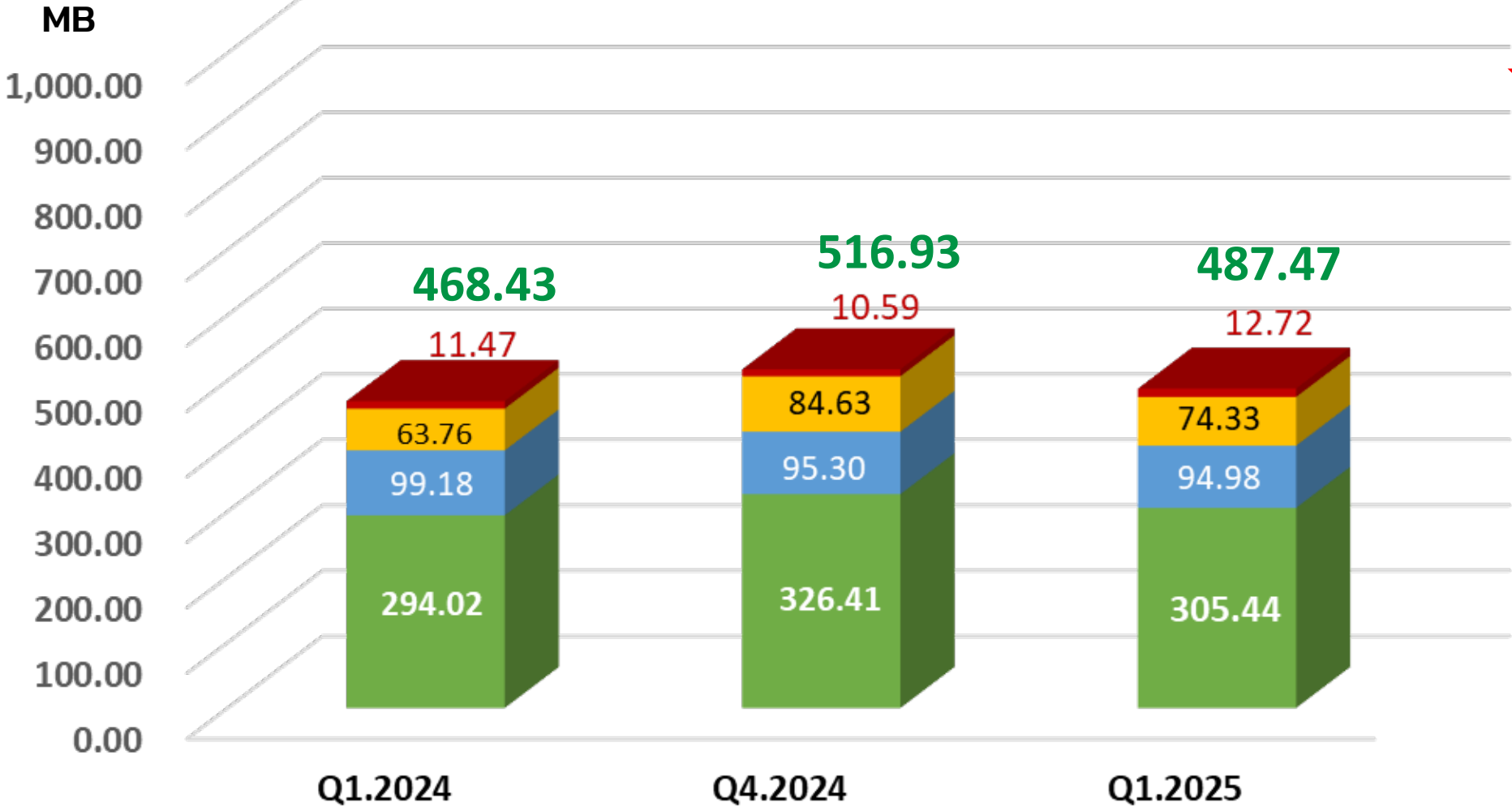
FINANCIAL PERFORMANCE





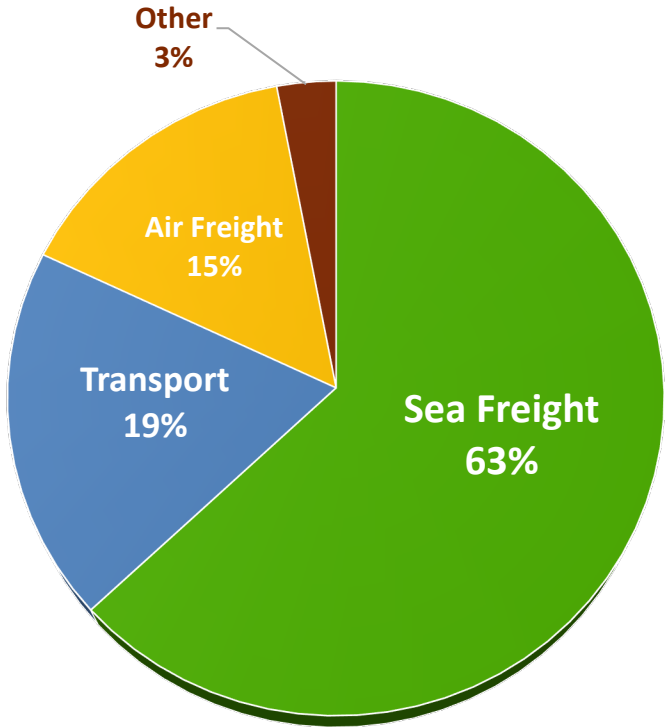
REVERNUE FOR SERVICES

QUARTER



↑ 4.06 % YoY
↓ (5.70)% QoQ

สัดส่วนรายได้
Q1/2025

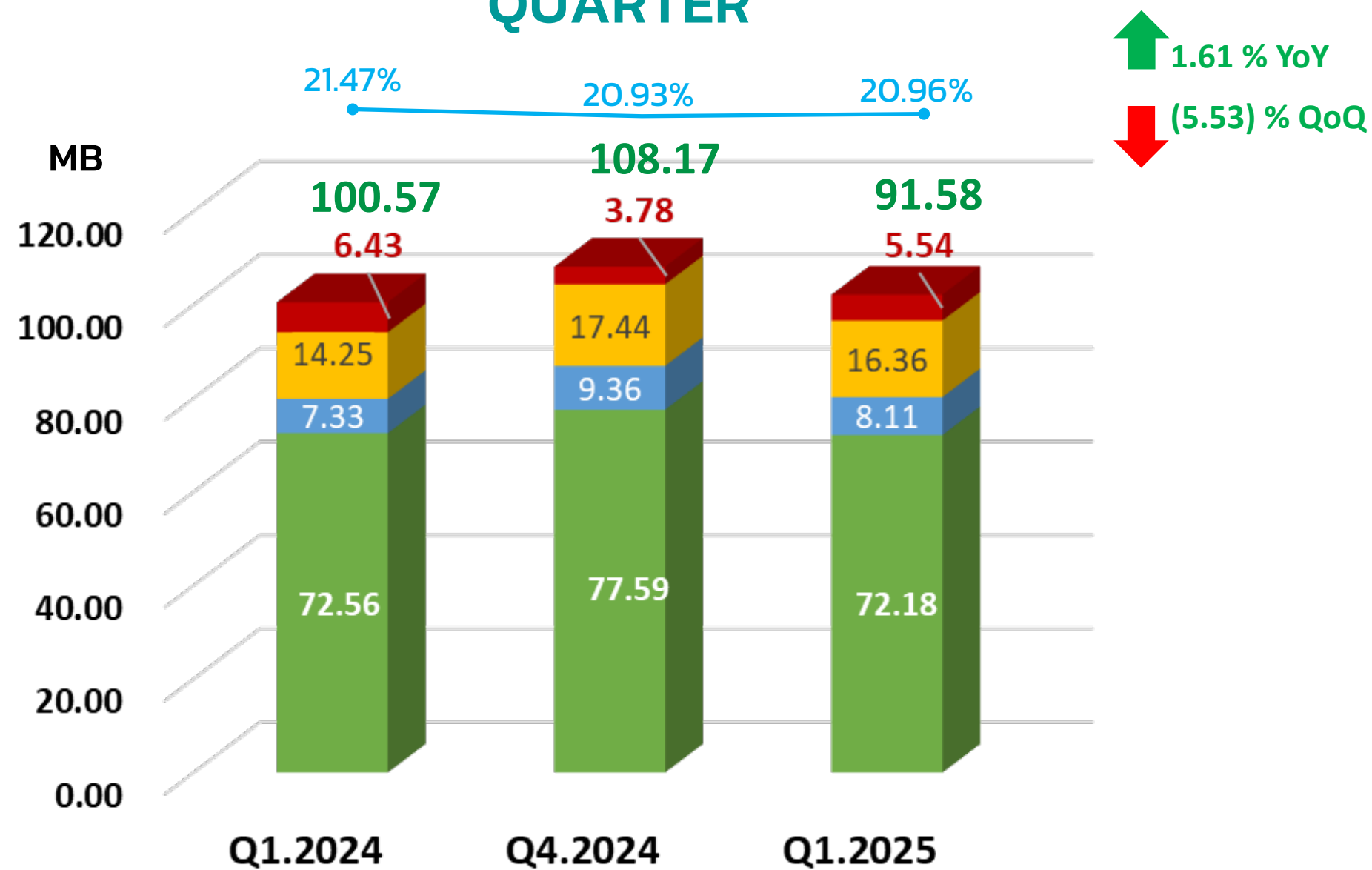


Unit : Million Baht

Segment	Q1.2024	Q4.2024	Q1.2025
Sea Freight	294.02	326.41	305.44
Transportation	99.18	95.30	94.98
Air Freight	63.76	84.63	74.33
Other	11.47	10.59	12.72
Total	468.43	516.93	487.47

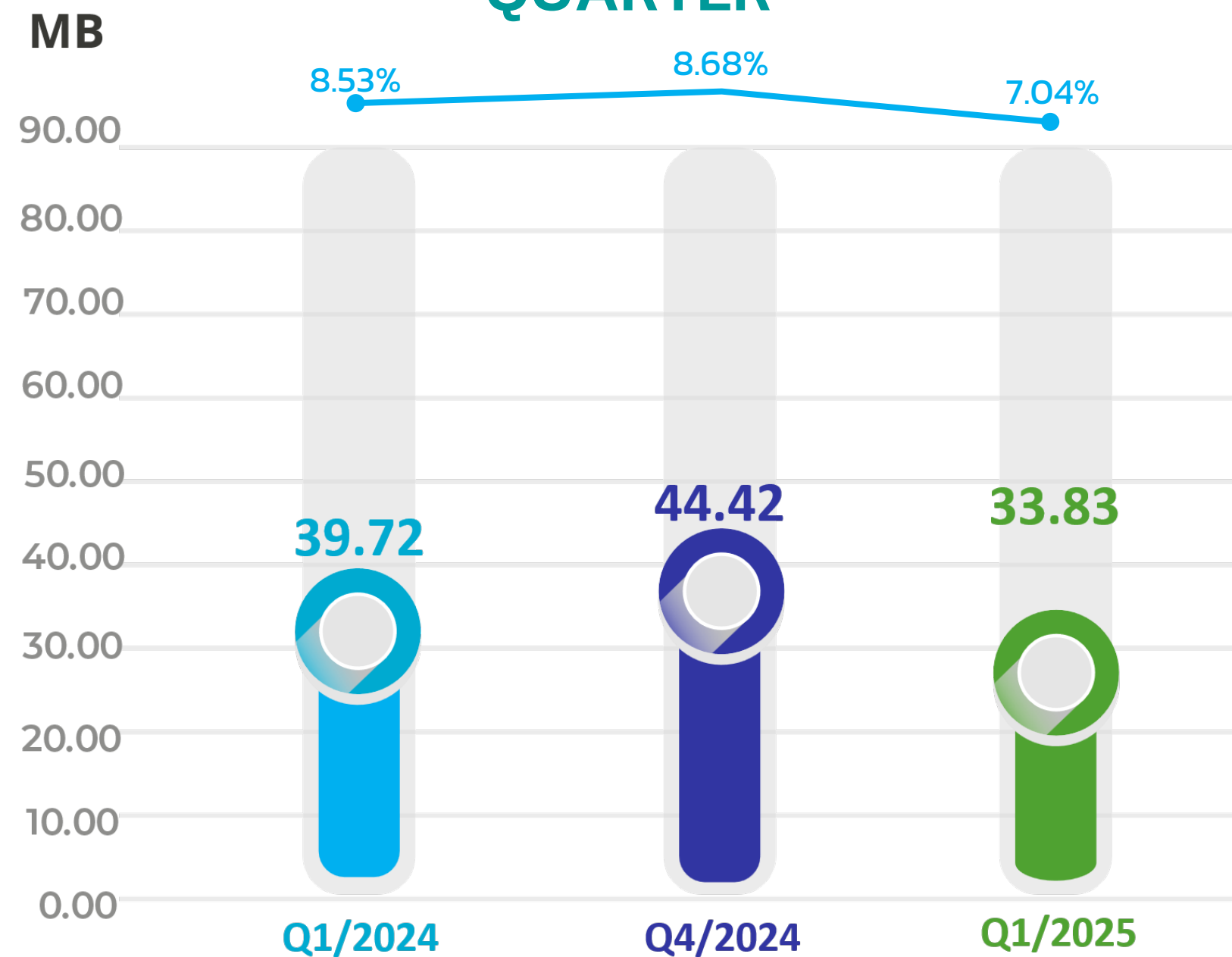
GROSS PROFIT

QUARTER



Gross Profit	Q1.2024	Q4.2024	Q1.2025
Sea Freight	72.56	77.59	72.18
Transportation	7.33	9.36	8.11
Air Freight	14.25	17.44	16.36
Other	6.43	3.78	5.54
Total	100.57	108.17	102.19

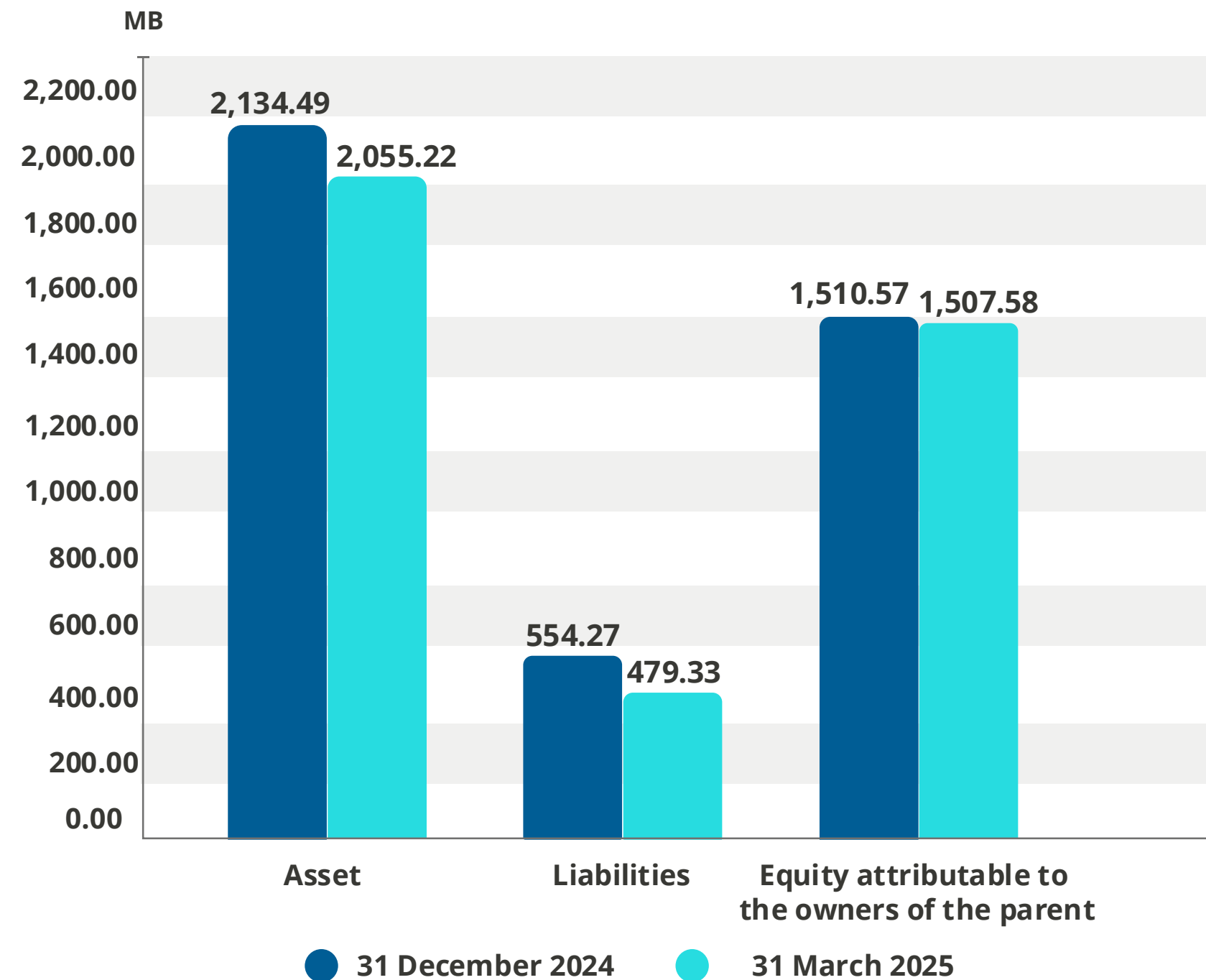
NET PROFIT QUARTER



Unit : Million Bath

	Q 1/2024	Q 4/2024	Q 1/2025
Net Profit (MB)	39.72	44.42	33.83
Net Profit Margin	8.53%	8.68%	7.04%

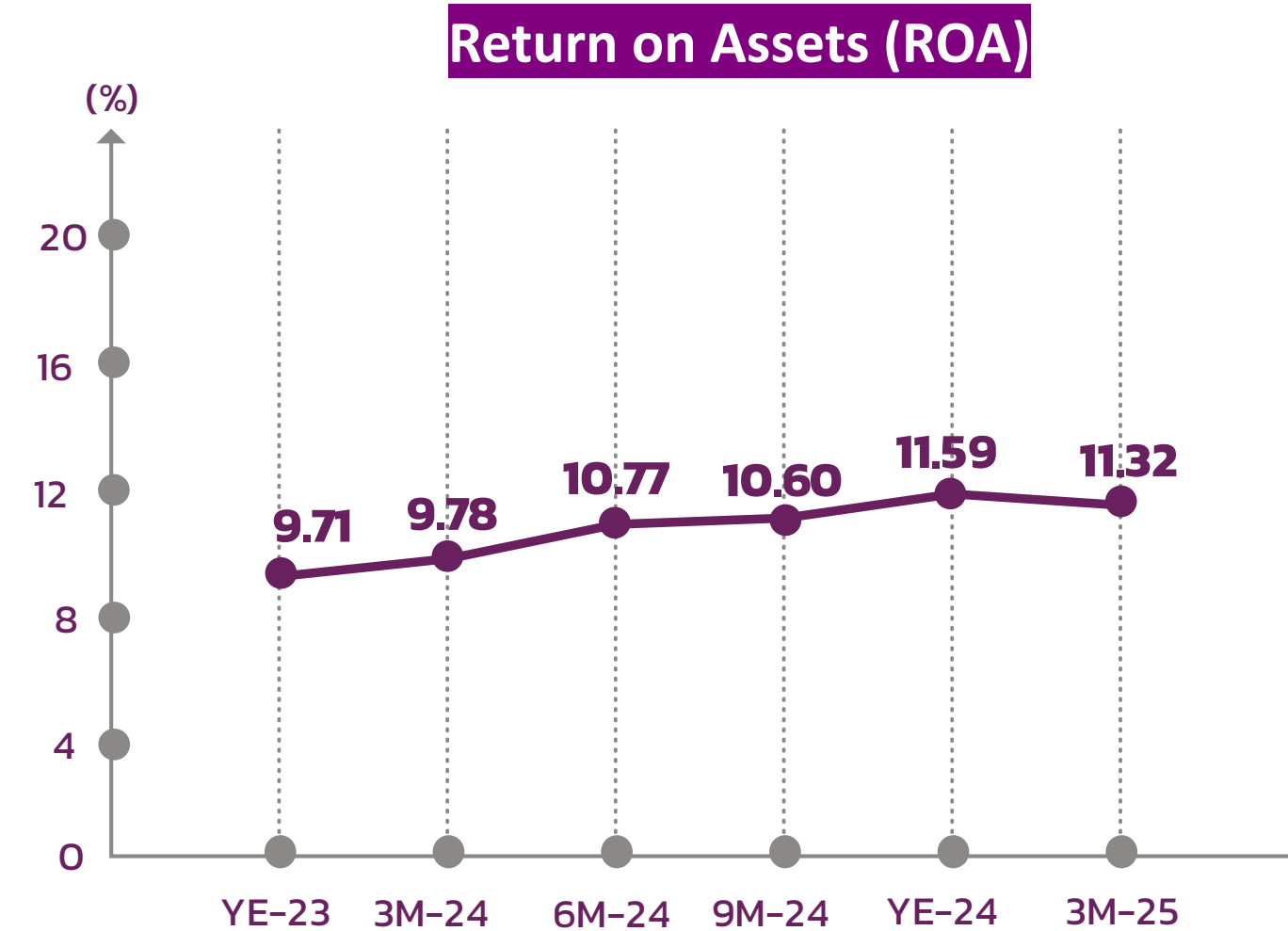
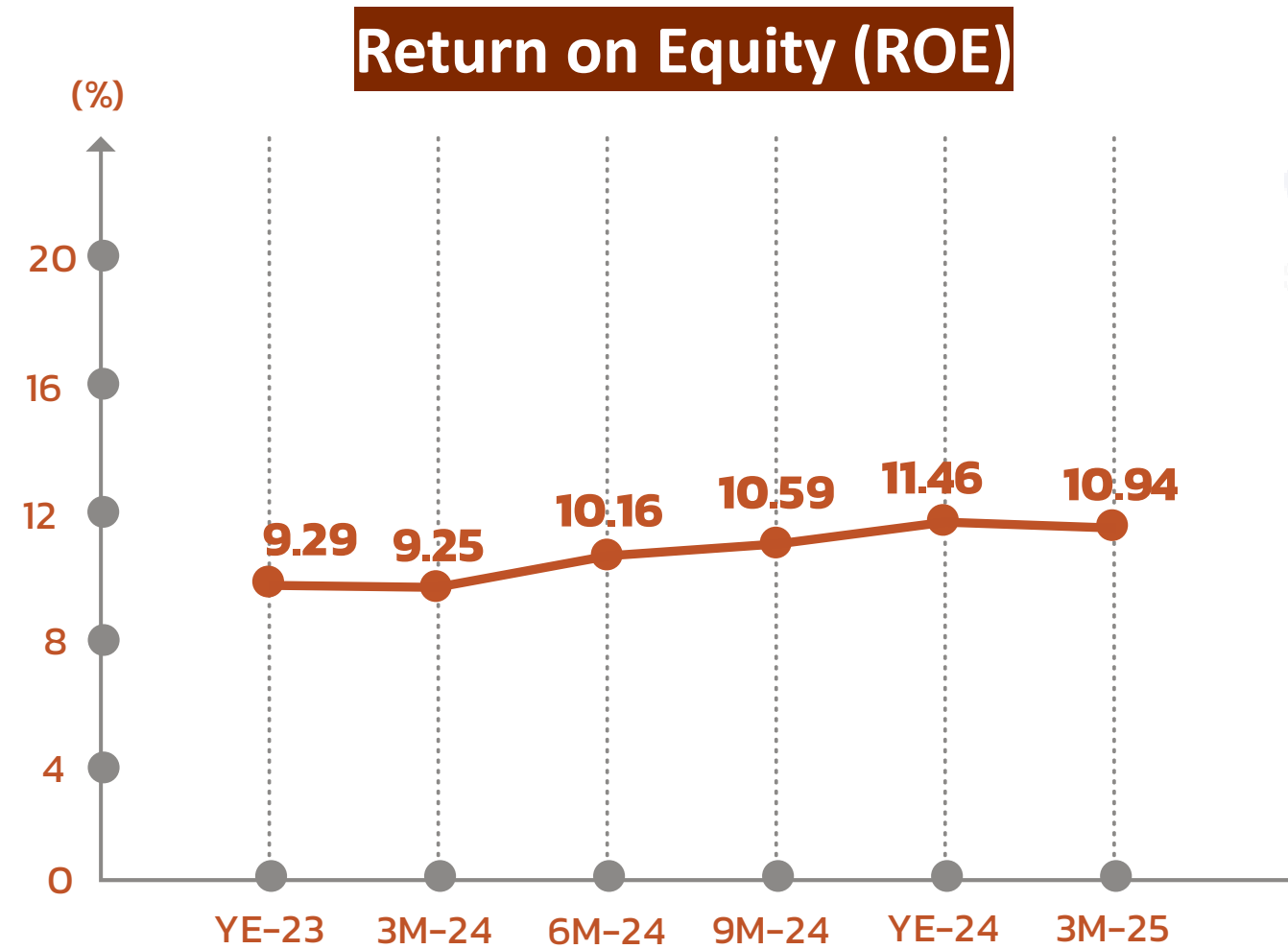
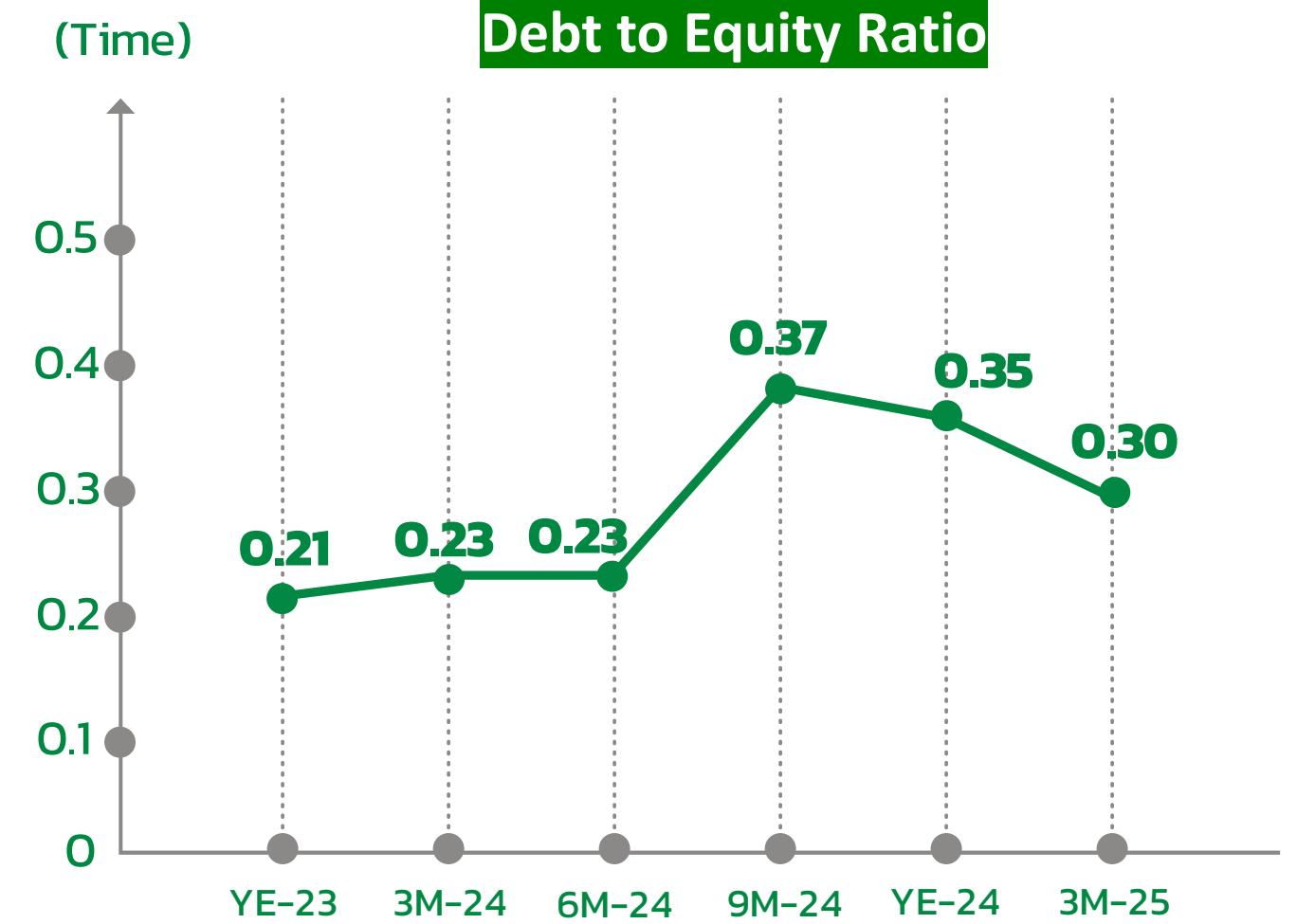
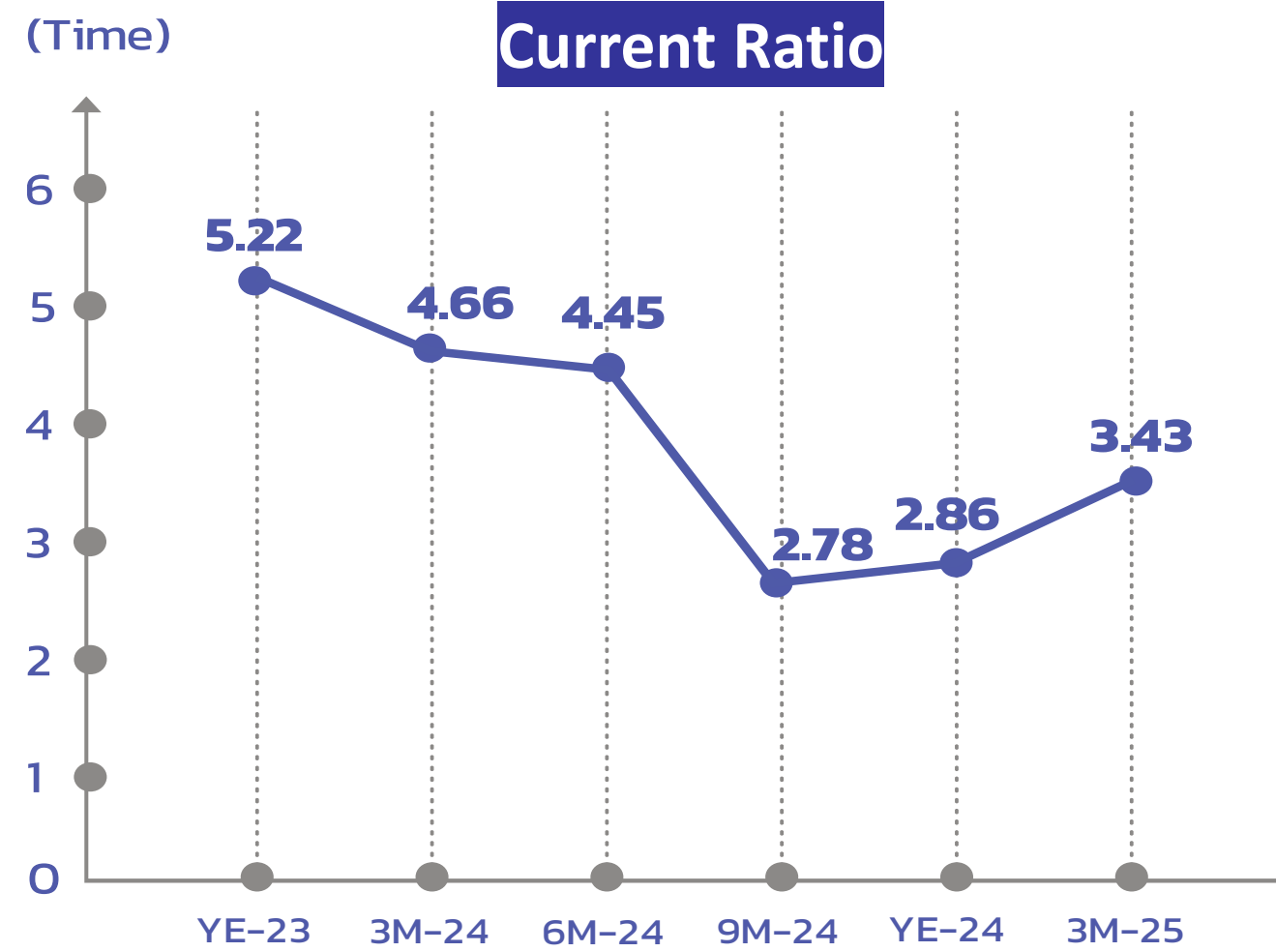
Statement of Financial Position



Unit : Million Bath

Statement of Financial Position	31 December 2024	31 March 2025	Increase / (Decrease)	
			Amount	%
Asset	2,134.49	2,055.22	(79.27)	(3.71)
Liabilities	554.27	479.33	(74.94)	(13.52)
Equity attributable to the owners of the parent	1,510.57	1,507.58	(2.99)	(0.20)

RATIO



BUSINESS OUTLOOK



STRATEGY ORGANIC GROWTH



Non Organic
Non Logistics



ESG100
Environmental • Social • Governance
2024

SONIC is ranked in the ESG100 Index
in 2024 (Awarded 4 years in a row)





GLOBAL PARTNERS



BUSINESS OPPORTUNITY



- The networking meeting of logistics companies in China with more than 300 companies
- Business collaboration negotiations between Thailand and China
- Expand Consol service new route Southern China – Bangkok



REEN WAREHOUSE **(BANGPLA)**

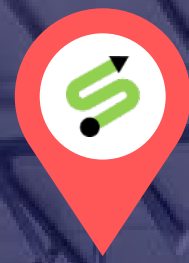
TIP 7 INDUSTRIAL PROJECT, BANGNA KM.19

100 %
SERVICE
✓

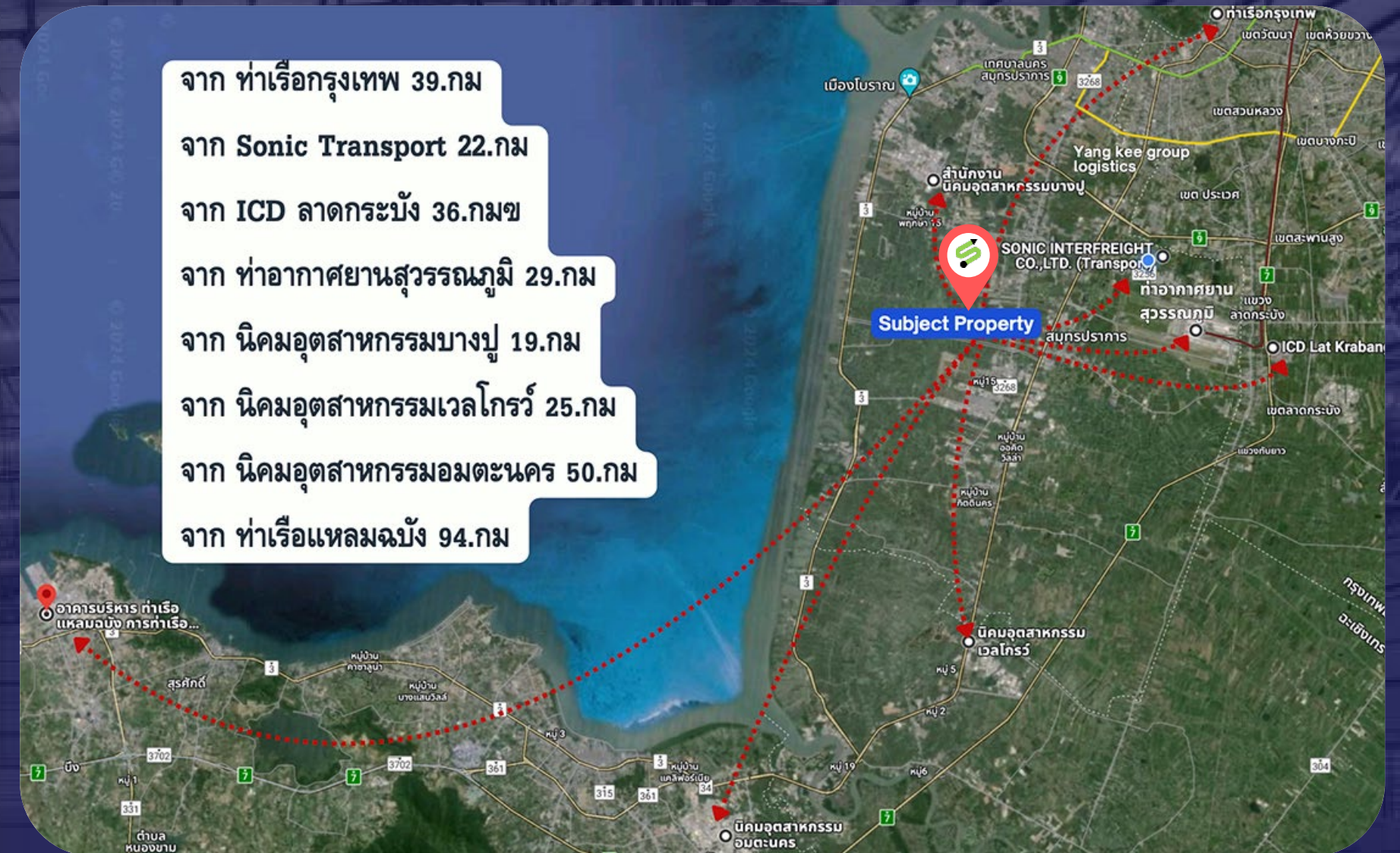
100 %
EFFICIENCY
✓

100 %
QUALITY
✓

LOCATION



TIP 7 Industrial Project, Klong Song Nam, Bang Pla, Bang Phli, Samut Prakan

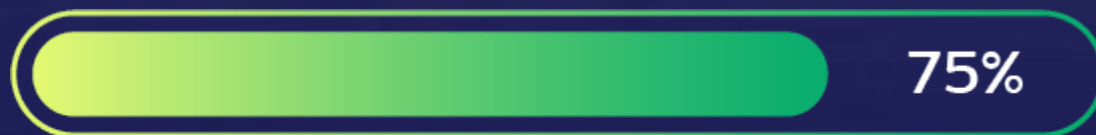




INFRASTRUCTURE & FACILITIES



- 9K sq.m. with Selective Racking System.
- 12 Meter clear height
- Overall Total 7K Pallets Location



Occupied area
Update : May 2025



Loading Docks



Selective Racking System



Forklift



Front Office



Hydraulic Dock Levelers



PU FOAM Insulated Roof

CONTAINER DEPOT

MULTIFUNCTION SPACE

Emptry Container



SERVICE

- Yard storage empty container / Laden container / ISOTANK / Hazardous cargo
- Reach stacker mobile services
- Mobile crane services
- Container Repair / Container Cleaning
- Container Trucking Services

Laden Container



New Area





SONIC GROUP

LOGISTICS

NON LOGISTICS



P&E

A&B

NEW INVESTMENTS



Invest ++
50 MB → 100 MB



P&E
60%

บริษัท ทิждการร่วมค้า พีอีเอส – อีอาร์เอส จำกัด

กำลังผลิตไฟรวม ⚡ 5,889 kWp

A&B
60%

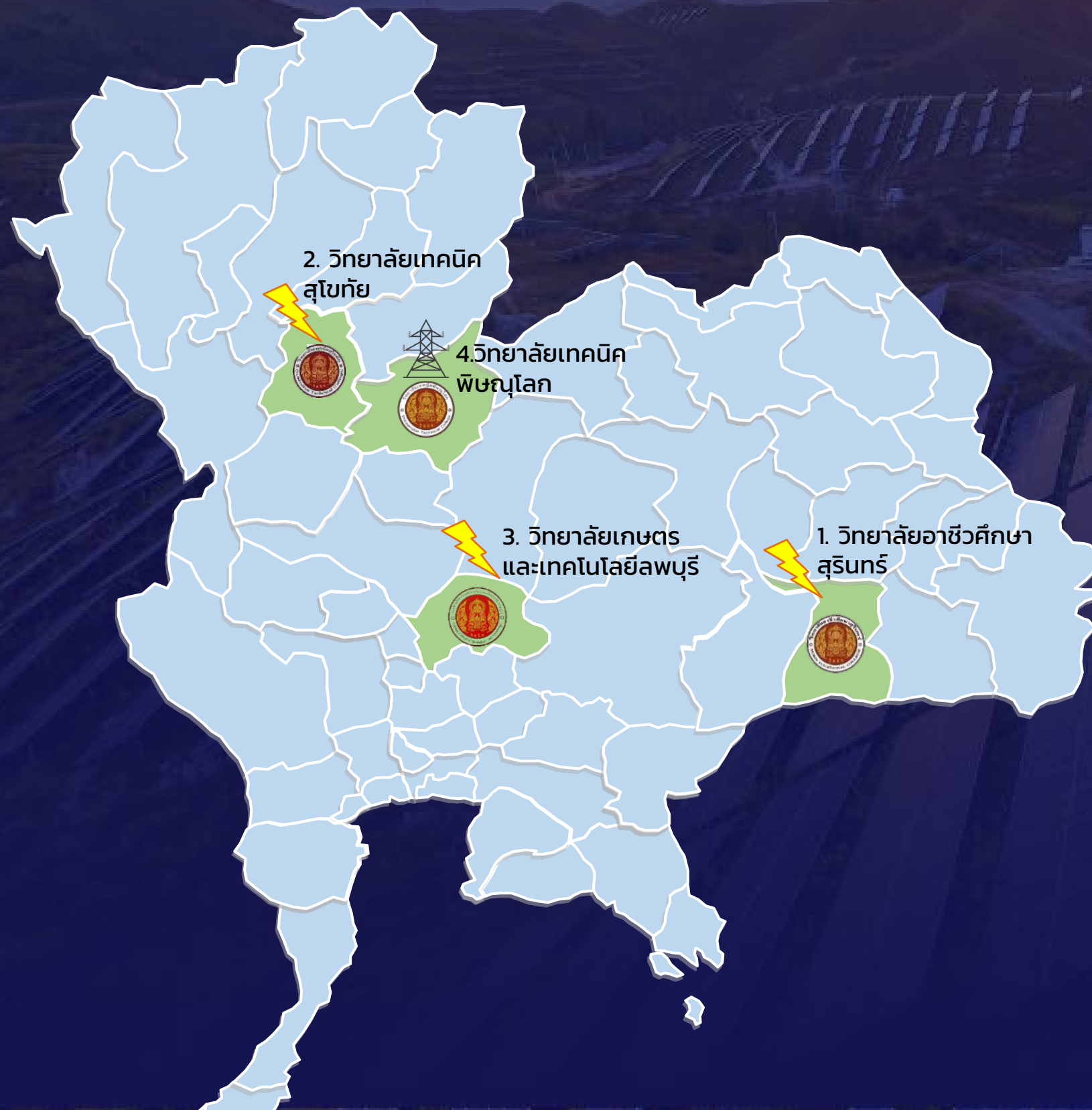
บริษัท ทิждการร่วมค้า เอเออี – บีไอจี จำกัด

SOLAR PROJECT | Projection Location

P&E

บริษัท กิจการร่วมค้า พีอีเอส – อีอาร์เอส จำกัด

No.	สถานที่ติดตั้ง	สถานะ	กำลังติดตั้ง (kW p)	กำลังติดตั้งตาม DWG (kW P)	มูลค่าตามสัญญา
1	วิทยาลัยอาชีวศึกษาสุรินทร์		199.36	199.36	18 ล้านบาท
2	วิทยาลัยเทคนิคสุโขทัย		240.30	240.30	23 ล้านบาท
3	วิทยาลัยเกษตรและเทคโนโลยีลพบุรี		176.22	198.00	14 ล้านบาท
4	วิทยาลัยเทคนิคพิษณุโลก		319.00	396.00	41 ล้านบาท



 ขายไฟแล้ว

 ขนไฟแล้ว

ขนาดกำลังผลิตติดตั้งรวม **934.88 kWp.**
มูลค่าตามสัญญา **96 ล้านบาท**

SOLAR PROJECT | Projection Location

A&B

บริษัท กิจการร่วมค้า เอเออี – บีไอจี จำกัด



No.	สถานที่ติดตั้ง	สถานะ	กำลังติดตั้ง (kW p)	กำลังติดตั้งตาม DWG (kW P)	มูลค่าตามสัญญา
1	วิทยาลัยเทคนิคน่าน		306.16	306.16	28 ล้านบาท
2	วิทยาลัยเทคนิคอุทัยธานี		324.95	324.95	30 ล้านบาท
3	วิทยาลัยเทคนิคเพชรบูรณ์		409.40	409.40	37 ล้านบาท
4	วิทยาลัยอาชีวศึกษาพิษณุโลก		317.00	336.60	33 ล้านบาท
5	วิทยาลัยเทคนิคดอนเมือง		289.80	298.10	30 ล้านบาท
6	วิทยาลัยอาชีวศึกษานครปฐม		338.20	347.60	32 ล้านบาท
7	วิทยาลัยเทคนิคราชบุรี		436.99	451.00	48 ล้านบาท
8	วิทยาลัยเทคนิคมหาสารคาม		338.20	348.7	41 ล้านบาท
9	มหาวิทยาลัยเทคโนโลยีราชมงคลสุวรรณภูมิ ศูนย์หันตรา		725.94	753.21	161 ล้านบาท
10	มหาวิทยาลัยเทคโนโลยีราชมงคลสุวรรณภูมิ ศูนย์वासุกรี		294.30	295.93	
11	มหาวิทยาลัยเทคโนโลยีราชมงคลสุวรรณภูมิ ศูนย์สุพรรณบุรี		313.92	321.86	
12	มหาวิทยาลัยเทคโนโลยีราชมงคลสุวรรณภูมิ ศูนย์นนทบุรี		442.54	456.86	
13	อาคารร้านค้าสวัสดิการ ทอ.		416.64	416.64	40 ล้านบาท

ขนาดกำลังผลิตติดตั้งรวม **4,954.04 kWp.**
มูลค่าตามสัญญา **480 ล้านบาท**



THANK FOR LISTENING

Q & A

**Get in touch
with us:**



companysecretary@sonic.co.th
ir@sonic.co.th



www.sonic.co.th



79/349,350 1ST, 2ND FLOOR,
SATHUPRADIT RD.,
CHONGNONSEE, YANNAWA,
BANGKOK 10120, THAILAND